

## SYNERGY BRINGS SUCCESS



*Dear Clients and Partners,*

*On behalf of our Group and editorial team, we are proud to present the first Assecoco SEE Newsletter with intention to keep you regularly updated on information regarding projects and activities of our Group that can be valuable to your business. Assecoco SEE is a part of Assecoco, one of the ten largest listed IT companies in Europe and our synergy at the business, financial and technological level is the key to joint success. We hope that our commitment to offer you best services and products will be of benefit to your organisations. It is our intention to continue consolidating our operations and to increase our presence in the region in order to provide you with products and services of the highest possible level.*

Piotr Jelenski, CEO Assecoco SEE



## Data Warehousing in Alpha Bank



**SERBIA:** After successful acquisition and expansion in Serbian market, management of Alpha bank decided to entrust Assecoco SEE (Antegra) with IS migration to a new system. Because of transition to the new system, it was necessary to consolidate data from the previous system in order to get mandatory reports to the NBS and other financial institutions from one place. Even though this kind of projects last for months, DWH system were ready to use in only 40 days after contract signing and started on September 26<sup>th</sup>.

The Bank also purchased license for Antegra stock exchange system, which started operating also in October. By the end of January, it is expected that transactions from credit card system will start to be loaded as well as overdue and classification calculation.



## New ICT System in Moskovska Banka



**SERBIA:** Assecoco SEE (Antegra) signed a contract for delivering complete software and hardware solution for Moskovska banka, which was at the time in foundation. Right after signing of contract, trainings for bank's IT staff has began and in only 45 days, complete software and hardware installation was done.

In December last year, Bank moved to new premises and in two days the whole ICT infrastructure was transferred and IT system was operational. This was very complex and demanding project, the first one that Antegra and Pexim did together since they became members of Assecoco SEE. Due to expertise and experience on sides of both companies, the project was completed according to plan and time schedule.



## Asseco SEE (Arbor) Cooperating with Autotrolej



**CROATIA:** Asseco SEE (Arbor) has continued long lasting successful cooperation with local municipality of Town Rijeka. The latest agreement is made with Autotrolej, communal services company, regarding ticket selling service system.

The application is planned to support activities in ticket sales, procurement, planning, analysis and controlling. This project has started in December 2008, and is planned to finish in August 2009. Also, Arbor is looking to expand business activities with other municipalities.



## Software for Beverages Companies

**CROATIA:** Asseco SEE (Arbor) signed a contract with Zagrebačka pivovara for delivery of hardware, transfer of license rights and implementation of ERP solution ARPIS-TIA specially designed for companies operating in beverages trading field. This project started in December 2008. Arbor is cooperating with TIA Partner (IVAD) for almost 12 years. Acquisition of TIA Partner from Zagrebacka pivovara opens the door for expansion of Arbor's solutions to Zagrebacka pivovara and other companies owned by Zagrebacka pivovara.



## Asseco SEE (FIBa) Working with One of the Top Five Banks

**ROMANIA:** Asseco SEE (FIBa) implemented Card management System in CEC bank in December last year. CEC is the fourth largest bank in Romania by assets with a market share of approximately 5.6% as of December 31, 2004. CEC operates the most extensive branch network in Romania of 1,407 units covering all the major cities in the country as well as the rural areas.



## Electronic Clearing for Debts Instruments

**ROMANIA:** Asseco SEE (FIBa) has launched projects of Electronic Clearing for Debts Instruments in many major banks in Romania. Projects have started in October 2008, and will continue in Q1 of 2009. Clients are Bancpost as member of Eurobank EFG Group, CitiBank Romania S.A., Intesa Sanpaolo Bank Romania, Italo-Romana Bank and Porsche Bank. Also, one of the major clients is Alpha Bank, Bank of Cyprus and Piraeus Bank.



## Asseco SEE (Logos) contract with Bank Millennium

**CROATIA:** On December 31<sup>st</sup>, 2008, Asseco SEE (Logos) signed the contract for the implementation of Logos' PKI Validation Authority Suite (PKI VAS) with Bank Millennium S.A., one of the Top 10 banks in Poland and this is Logos' first project in CEE region. Extensive set of PKI VAS modules and APIs provides high security for both on-line and off-line e-banking transactions and enables tight integration with business and IT environments.

Besides the delivery of PKI VAS solution, the contract covers delivery of smartcards and readers, as well as all services needed for the successful implementation of Digital Signatures, including the modifications in order to meet the specific customer's requirements. "Besides the important references in this field, Logos proved not only to have the product that meets our requirements, but to have deep understanding of business and IT processes needed for the successful delivery of the project" – says Mr. Ricardo Campos, Director of Electronic Banking Department, Bank Millennium S.A. The project is scheduled to start in January 2009, and the full production is planned in the second half of Q2 2009.





## Mobile Banking Solution in Unicredit Bank



**CROATIA:** On December 15<sup>th</sup>, 2008, Asseco SEE (Logos) successfully delivered JiMBA – mobile banking solution to Unicredit bank d.d., the leading bank in Bosnia and Herzegovina. After implementation of mobile banking solution in Zagrebacka banka d.d. (member of Unicredit Group), both for retail customers (m-zaba) and for corporate customers (m-zabaPS), Unicredit bank d.d. decided to implement Logos's JiMBA mobile banking solution as well, in the first phase for its retail clients.

From balance inquires to payment transactions, Unicredit mobile banking solution offers rich set of financial transactions to its clients, using the most ubiquitous terminal device - mobile phone. Thanks to the J2ME platform used for JiMBA,

Unicredit mobile banking solution is enabled on almost all mobile devices present today in the market, on all mobile networks, and fully independent from mobile operators. The project was started in August 2008, and delivered in only four months, in December 2008.



## Asseco SEE (Net Consulting) IT Role in Elections

**ROMANIA:** National Institute of Statistics has chosen Asseco SEE (Net Consulting) as a trustworthy partner for previous elections (2004 parliament and presidential elections, 2007 europarlament elections, 2008 local and parliament elections). In November 2008, Net Consulting provided HP servers and printers, active networking, APC, UPSs, Toshiba multifunctional, central and local networking services, support and maintenance 24 hours during Parliament Elections process. National Institute of Statistics stated that very good quality of products and services provided by Net Consulting are recommendation for future cooperation.



## First Contactless Payment Solution in the Region

**SERBIA:** In last quarter of 2008, Asseco SEE (Pexim Cardinfo) closed the deal with Banca Intesa a.d. Belgrade for Wincor Nixdorf ATM delivery, EFT POS terminals delivery and implementation of the first contactless payment solution in the region. The deal consists of 15 pieces Wincor Nixdorf ATMs ProCash 2050xe, mobile Hypercom POS terminals with PinPads and 150 pieces of O.T.I. Contactless card readers, SATURN 6000.

By delivering ATMs and POS terminals Pexim Cardinfo expanded current network of Banks card payment infrastructure. In addition of signing a contract of delivery with Bank, the number of ATMs and POS terminals company maintenance is also expanded. Pexim Cardinfo is especially proud that, by reacting on Bank request, they could establish infrastructure and all technical conditions for first contactless Maestro®PayPass™ technology which enables fastest payment in a very safe and simple way. Pexim Cardinfo once again confirmed the leading position as service provider in payment card business and continued to follow up technical requests of fast expanding region.





## Asseco SEE (Pexim Cardinfo) Wins the Deal

**SERBIA:** After long struggle with competitors in last quarter of 2008, Asseco SEE (Pexim Cardinfo) won the deal with Postal Savings Bank from Serbia for Wincor Nixdorf ATM delivery, consisting of 80 pieces of ProCash 2150xe and 20 pieces of ProCash 2100xe. Postal Saving Bank is our new client, and has until now used NCR ATM's. This is the first contract in which Pexim Cardinfo is renting ATM's to customer through operational leasing. In addition of signing a contract for delivery with the Bank, Pexim Cardinfo also signed a technical support contract for Proactive maintenance of ATM's including ProView software for ATM monitoring. Currently, the project is in the phase of ATM installations across the country.



## Asseco SEE (Pexim) Finalized One of the Largest IT Projects in the Region

**SERBIA:** Asseco SEE (Pexim) and Komercijalna banka finalized implementation of the new bank's IT System. The project started a year ago and was planned to be completed in December 2008. According to global statistics, only 15% of large projects are carried in time and within budgets, so we can proudly state that our project was completed according to the best practices in this domain.

*"Bearing in mind the size of the bank, amount of data, complexity of organization and business processes, this project is one of the largest in banking software migrations on the markets of SEE region",* stated Miodrag Mircetic, President of the Management Board of Pexim Solutions. Komercijalna



banka has already gained first benefits of new IT System. Since April this year, system for international bank's operations is in production, which increased efficiency in the work thru high degree of STP and cost consolidation in SWIFT domain network. Besides, back-office system for corporate loans and deposits is in production since August. In this segment, there is also increased efficiency with flexibility and agility in domain of creating new products and services for the bank's clients. After completion of the last phase, which was consisting of branch front office for retail and corporate customers, Komercijalna banka got a modern and efficient IT System which will secure lower costs, higher efficiency and agility on market.



## Core and BI customizations in six Macedonian Banks



**MACEDONIA:** Asseco SEE (Pexim) had signed act of amend with Ohridska Bank SG Group, NLB Tutunska Bank and Export&Credit Bank Skoplje, Stater Bank Kumanovo, Stopanska Banka Skopje and TTK Bank Skopje due to new classification of accounts and changed methodology in accounting for IFRS NBRM. This changes will address Pexim's core and BI solutions (Business Intelligence – IFRS Compliance), including new classification process implementation.

First phase of the project, Technical Acceptance is finalized and currently period of BI stabilization system is in process. Also, production of new Core system is scheduled for the beginning of this year because of new classification of accounts and changed methodology in accounting for IAS, but timeline is depending of banks finishing their last year data processing. The second faze, Technical Acceptance/Production can start when all those conditions are fulfilled. Operability of the system is expected in the mid 2009.



## Convention and Party

**SERBIA:** New Year's Convention was held on 27th December 2008 at club Kolos in Belgrade. For that occasion, top management of Pexim and Antegra spoke about results achieved in 2008 and presented strategic plans and goals for the next year in front of more than 500 employees from Serbia, Bosnia and Herzegovina, Montenegro and Macedonia.



Afterwards, we had pleasure to host more than 1000 clients, partners and friends from all over the region. Successful business year was celebrated in excellent atmosphere until early morning hours, and with hopes that in 2009 we will exceed our greatest achievements.

For more information please visit [www.asseco-see.com](http://www.asseco-see.com) or contact:

**ASSECO SEE** Al.Armiij Krajowej 80, 35-307 Rzeszów, Poland, phone: +48 17 87 55 400, fax : +48 17 87 55 406, e-mail: [info@asseco.pl](mailto:info@asseco.pl)

**ALBANIA:**

**PEXIM ALBANIA**, Rr. Jordan Misja p 85/5, Ap. 4/3, Njesa Bashkiake nr.9, Tirana, Albania, e-mail: [contact@pexim.net](mailto:contact@pexim.net)

**BOSNIA AND HERZEGOVINA:**

**CARDINFO BDS d.o.o.**, Ul. Marka Marulića 2, 71000 Sarajevo, Bosnia and Herzegovina, phone: +387 33 726 230, fax: +387 33 726 231, e-mail: [info@cardinfo-bds.ba](mailto:info@cardinfo-bds.ba)

**IBIS AD**, Velikih Kozarskih Brigada 18, 78000 Banja Luka, Bosnia and Herzegovina, phone: +387 65 620 305

**PEXIM BOSNIA AND HERZEGOVINA**, Kralja Alfonsa XIII no. 14, 78000 Banja Luka, Bosnia and Herzegovina, phone: +387 51 321 140, fax: +387 51 302 285, e-mail: [contact@pexim.ba](mailto:contact@pexim.ba)

**BULGARIA:**

**PEXIM BULGARIA**, 9, Kroum Kquliavkov Str., 1172 Sofia, Bulgaria, phonel: +359 2 8681 475, fax: +359 2 8681 475, e-mail: [contact\\_bg@pexim.net](mailto:contact_bg@pexim.net)

**CROATIA:**

**ARBOR INFORMATIKA d.o.o.**, Rujevica 6, 51000 Rijeka, Croatia, phone: +385 51 260 200, fax: +385 51 260 200, e-mail: [arbor@arbor.hr](mailto:arbor@arbor.hr)

**LOGOS d.o.o.**, Ulica grada Vukovara 269 d, 10000 Zagreb, Croatia, phone: +385 1 3030 000, fax: +385 1 3030 010, e-mail: [logos@logos.hr](mailto:logos@logos.hr)

**MACEDONIA:**

**PEXIM d.o.o.**, Narodni front 17, 1000 Skopje, Macedonia, phone: +389 2 3248 000, fax: +381 11 3015 132, e-mail: [contact@pexim.com.mk](mailto:contact@pexim.com.mk)

**MONTENEGRO:**

**CARDINFO MONTENEGRO**, Bračana Bračanovica 40, 81000 Podgorica, Montenegro, phone: + 382 81 648 500, e-mail: [tanja.vujacic@cardiinfomontenegro.com](mailto:tanja.vujacic@cardiinfomontenegro.com)

**ROMANIA:**

**FIBA SOFTWARE**, 58 Aviatorilor St., Bucharest, Romania, phone: +4021 319 8693, fax: +4021 316 7502, e-mail: [fiba@fiba.ro](mailto:fiba@fiba.ro)

**NET CONSULTING**, 150 Stirbei Voda St., Bucharest, Romania, phone: +4021 206 4500 / 01, fax: +4021 312 4199, e-mail: [netmarketing@netconsulting.ro](mailto:netmarketing@netconsulting.ro)

**SERBIA**

**ANTEGRA d.o.o.**, Bulevar Vojvode Mišića 37-39, 11000 Belgrade, Serbia, phone: +381 11 2068 900, fax: +389 2 3216 621, e-mail: [info@antegra.com](mailto:info@antegra.com)

**PEXIM d.o.o.**, Milutina Milankovica 19g, 11070 Belgrade, Serbia, phone: +381 11 2013 111, fax: +381 11 3015 132, e-mail: [marketing@pexim.rs](mailto:marketing@pexim.rs)

**PEXIM CARDINFO d.o.o.**, Bul. Mihaila Pupina 10 b, 11070 Belgrade, Serbia, phone: +381 11 2099 601, fax: +381 11 2120 815, e-mail: [office@peximcardinfo.com](mailto:office@peximcardinfo.com)

**SLOVENIA:**

**SIMT CARDINFO d.o.o.**, Industrijska c. 1k, SI-1290 Grosuplje, Slovenia, phone: +386 1 620 52 80, fax: +386 1 620 52 81, e-mail: [info@simtcardinfo.si](mailto:info@simtcardinfo.si)