New Group in Asseco Family

Asseco Poland has signed an agreement for acquisition of 55% of shares in the leading Spanish IT company – RAXON Informatica based in Madrid in February 2009.

RAXON Informatica is a leader of RAXON capital group which is focused on Integrated Technology Solutions such as: Human Resources Outsourcing qualified assembly and integration of technology platforms, Engineering Infrastructure, Systems, Network and Security Solutions and Human Resources Solutions as Renting salary Flexible Solutions. Among the company's clients are:

Telefonica Hewlett Packard, Ericsson, Hyatt Corporation, Banko Santander Central Hispano, Pfizer, Benesto – Banco Espanol de Credito, Bank of America, Dell Computer, Toyota, Vodafone.

Purchaising the company RAXON Informatica is the beginning of building the strong regional capital group operating in South West Europe. Asseco SWE will be present in Spain, Portugal, France and Italy.

As the future President of Asseco South Western Europe, Jose Antonio Pinilla puts it: *"The benefits of the deal are clear about synergies and opportunities, is a Win-Win operation for both groups since our products, services and business strategies fit to the perfection. We can deepen relationships with our clients, with a range of new solutions with high added value that will offer business opportunities appellant very interesting"*. Currently, the main goals of the new holding are: to contribute to the rise of Asseco in the ranking of the TOP 10 IT companies in Europe and consolidate its position in southwest Europe.

Solutions for Beverages Industry

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CROATIA: After 12 years of successful cooperation with TIA Partner (IVAD) owned by Zagrebacka pivovara, Asseco SEE (Arbor Informatika) also signed a contract with Zagrebacka pivovara – distribution. The contract is consisting of delivery and installation of working equipment, delivery of license and implementation of new version of business information system ARPIS – TIA.

Besides usual functionality of business information system, ARPIS – TIA is covering needs of distribution companies and also, Zagrebacka pivovara will have the possibility to follow and synchronize actions of daughters companies dealing also with beverages distribution. Zagrebacka pivovara is a part of international corporation InBEV Corp.

Billing System in HT – Hrvatski Telekom

arbor
INFORMATIKA

CROATIA: Asseco SEE (Arbor) expertise and experience in „Billing" resulted with another contract with HT – Hrvatski Telekom (Croatian telecom, Deutsche Telecom AG), the largest telecom operator for fixed telephony in Croatia. The new contract is regarding development and implementation of software solutions for „Billing" system.

FIBa Software
IT Solutions for Banking and Finances

Contracts with Major Banks in Romania

ROMANIA: In Q1 2009, Asseco SEE (FIBa Software) Romania has succeeded to sign important contracts in two major banks in Romania.

Products that have been subjects of the agreements are: Card Management System Extension to be compatible with EMV standard, Card Management extension with Merchant Acquiring functionality ITNBank licenses, Core banking licenses extension to 850 users, Bank@You licenses and Internet banking licenses extension to 6,000 users. All software products have been developed by FIBa Software.
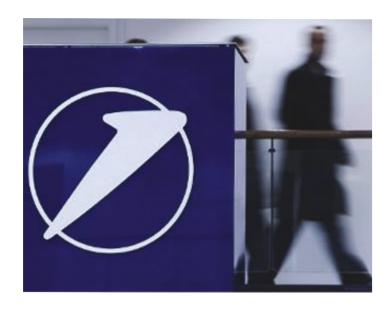
LOGOS
TECHNOLOGY TALKS BUSINESS

Unique e–Business Service for Corporate Clients on the Croatian Market

CROATIA: Asseco SEE (Logos) provided Zagrebacka banka with Aladdin USB Flash Crypto Keys and PKI VAS solution licences for corporate clients. New encryption device that will replace smart cards, the USB Key, unifies the functionalities of a smart card and a card reader. In addition to the PKI functionality – certificate and electronic signature – the bank's clients will also receive a standard 1 GB USB flash disk, which enables the Bank to store special software packages, and the users can save their own documents with encryption protection – "4 in 1" device.

The introduction of the USB Key will influence significantly the Client Satisfaction Index (CSI): it enhances mobility – no need for a card reader, only a standard USB interface required, it is extremely convenient for those clients who use the service on laptops, it is ergonomic and small and it can be easily used on any computer.

net
consulting

Complex Projects in Romania

ROMANIA: In Q1 2009, Asseco SEE (Net Consulting) delivered Token Vasco Digipass products and HP equipment and installation services for two major Romanian banks. Also, Net Consulting has provided a Professional Disaster Recovery Solution for System Management Platform for another important bank in Romania.

Together with Ness Romania and Net Brinel, Net Consulting will supply hardware equipment to Romanian Senate. In the utilities segment, Net Consulting signed Microsoft licenses contract (Enterprise Agreement True-up - desktop software) with a very important electric power supplier.

PEXIM CARDINFO

POS Terminals for OTP Bank

SERBIA: In Q1 of 2009, Asseco SEE (Pexim Cardinfo) closed the deal for delivery of 1000 POS terminals for OTP Bank. Beside signing a contract of delivery with Bank, Pexim Cardinfo also signed technical support contract for maintenance of POS terminals.

OTP Bank has highest level of on site support from Pexim Cardinfo, which means that certified engineers are coming to the customer in 24h time from clients' call. This purchase enables Bank to expand their POS network which now counts 4000 POS terminals across the country.

ATMs for Agrobanka

SERBIA: Asseco SEE (Pexim Cardinfo) has excellent and close relationship with Agrobanka providing secure and efficient solutions for their payment card infrastructure. In Q1 of 2009, Pexim Cardinfo closed the deal for mono and multi functional ATMs, Pro Info terminals and Cash In ATMs. In addition of signing a contract for delivery with the Bank, a technical support contract for Proactive maintenance of ATM's including ProView software for ATM monitoring has been signed also. This project enables Agrobanka to provide their clients with unique and multi functional automated branch. By creating this 24h zone, functionalities which this branch offers to customers are: cash dispensing, account statements, mini statements printing, account to account transfer, TOP UP, Bill payments, EMV certified, E- banking, Web offers.

New Core Banking System in Komercijalna Bank Budva – Montenegro

MONTENEGRO: After successful migration to the new IT system in Komercijalna Banka Belgrade, the management of Komercijalna Banka Budva also decided to entrust Asseco SEE (Pexim) with licensing, implementation and maintenance of Core banking system PUB2000. Modules that will be installed are general ledger, lending, card management, corporate and retail banking and they will improve bank's business in dynamic environment and provide easy adaptation to constant market and legislation changes. Besides PUB2000, Tezauri OpRisk Solution for operational risks, Tezauri - Scoring & Rating Solution and Product Delivery for input, processing and credit approval will be implemented also. Pexim banking solutions are already providing benefits in Komercijalna Banka Belgrade and Banjaluka, and the latest agreement is a step toward unification of the bank's IT system on the group level.

KOMERCIJALNA BANKA

PUB 2000 in NLB Bank

SERBIA: Asseco SEE (Pexim) successfully finalized operative merge project of NLB LHB Bank and NLB Continental Bank which are now under name of NLB Bank a.d. Beograd.

Process started last year in March and comprehended implementation of Pexim's core solution PUB2000 in NLB LHB Bank and integration with existing PUB2000 in NLB Continental Bank. Also, setup of CMS (Card Management Solution) regarding payment cards operations is finalized. Experts from System Integration - Infrastructure Services team met all the requirements of this complex undertaking. Because of this operative merge, NLB Bank found itself among first three banks in Serbia regarding payment-roll.

asseco
SOUTH EASTERN EUROPE

PEXIM solutions

Succesfull Cooperation with Societe Generale Group

MACEDONIA: In February 2009, Asseco SEE (Pexim) has signed a contract for delivery ATMs for Banka Populore and Ohridska Banka (both from Societe Generale Group) on teritories of Macedonia and Albania. The contract is consisting of delivery of ATMs, installation of ATM software, configuration and host connection. This is a continuance of successful cooperation within Societe Generale Group.

PEXIM solutions

Hardware Solutions for Credit Biro and KIBS

MACEDONIA: Asseco SEE (Pexim) delivered hardware solutions for Credit Biro of Macedonia and Klirinski Interbankarki sistemi, Skopje (KIBS Skopje). These solutions comprehended Siemens and Xerox Phaser equipment (servers, workstations, peripheral equipment, etc.) which will contribute to commercial benefits, upgrade customer satisfaction and help Credit Biro and KIBS to meet their competition.

Asseco Among Top 10

SERBIA: Asseco Poland has been elected among Top 10 Investors in Serbia in 2008 in joint research by SIEPA (Serbian Investments and Export Promotion Agency) and Alliance International Media published in magazine Guide (March, 2009). The investment is regarding takeover of Serbian IT companies which in this way become members of Asseco South Eastern Europe group.

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